

CONTRACT



WOIO
1717 East 12th Street
Cleveland, OH 44114
(216) 771-1943

<u>Contract / Revision</u> 839669 /		<u>Alt Order #</u> 06391444
<u>Product</u> OBAMA SKED B		
<u>Contract Dates</u> 10/23/12 - 11/06/12		<u>Estimate #</u> 2189
<u>Advertiser</u> Obama for America 2012		<u>Original Date / Revision</u> 10/23/12 / 10/23/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WOIO	<u>Account Executive</u> Teresa Difuria	<u>Sales Office</u> Telerep-Philade
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u> 95	<u>Product Code</u> 101
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Greer, Margolis, & Mitchell #1
1010 Wisconsin Ave.
Suite 800
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WOIO	10/30/12	11/05/12	Craig Ferguson	1235a-138a		:30			NM	5	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/30/12	11/05/12	MTWTF--				5	\$80.00			
N 2	WOIO	10/29/12	11/05/12	Mon Hour 1	8-9p		:30			NM	2	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	1-----				1	\$4,000.00			
	Week:	11/05/12	11/11/12	1-----				1	\$4,000.00			
N 3	WOIO	10/29/12	11/05/12	Mon Hour 2	9-10p		:30			NM	2	\$17,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	1-----				1	\$8,500.00			
	Week:	11/05/12	11/11/12	1-----				1	\$8,500.00			
N 4	WOIO	10/27/12	11/03/12	NCAA Football Reg Game 1	3-7p		:30			NM	4	\$3,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/12	10/28/12	-----2-				2	\$850.00			
	Week:	10/29/12	11/04/12	-----2-				2	\$850.00			
N 5	WOIO	10/28/12	11/04/12	Sun Hour 3	9-10p		:30			NM	2	\$9,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/12	10/28/12	-----1				1	\$4,500.00			
	Week:	10/29/12	11/04/12	-----1				1	\$4,500.00			
N 6	WOIO	10/25/12	11/01/12	Thur Hour 1	8-9P		:30			NM	2	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/12	10/28/12	---1---				1	\$4,000.00			
	Week:	10/29/12	11/04/12	---1---				1	\$4,000.00			
N 7	WOIO	10/30/12	10/30/12	Tue Hour 1	8-9P		:30			NM	2	\$20,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	-2-----				2	\$10,000.00			
N 8	WOIO	10/30/12	10/30/12	Tue Hour 2	9-10P		:30			NM	2	\$20,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/12	11/04/12	-2-----				2	\$10,000.00			
N 9	WOIO	10/24/12	10/29/12	Craig Ferguson	1235a-138a		:30			NM	5	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/24/12	10/30/12	M-WTF--				5	\$80.00			
Totals											26	\$86,200.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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<hr/>												
Time Period		# of Spots		Gross Amount		Net Amount						
10/01/12 - 10/28/12		7		\$10,440.00		\$8,874.00						
10/29/12 - 11/05/12		19		\$75,760.00		\$64,396.00						
Totals		26		\$86,200.00		\$73,270.00						

Signature: _____ **Date:** _____

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